

Microsoft 365 Licensing Assessment

Maximise Your Productivity, Minimise Your Costs

Are you getting the most out of your Microsoft 365 investment? Many organisations are paying for licences they don't fully utilise, leading to unnecessary expenditure. Our Microsoft 365 Licensing Assessment is designed to reveal hidden savings and optimise your licensing strategy, ensuring you're only paying for what you need.

Did you know?

- Research indicates that a significant percentage of Microsoft 365 licences are often underutilised or not assigned at all. One report suggests that businesses could reduce their total Microsoft 365 costs by an average of 14% through better management of inactive licences.
- Forrester Consulting states, "Microsoft 365 can reduce licensing costs by up to 60% compared to a patchwork of point solutions."

Our assessment helps you avoid this waste and ensures you're leveraging the full potential of your Microsoft 365 suite.

SERVICE DESCRIPTION

Our Microsoft 365 Licensing Assessment provides a comprehensive analysis of your current subscriptions, identifying underused services and opportunities to optimise your licences. We help you reduce costs without compromising on the capabilities your business needs to thrive. We delve deep into your usage patterns, ensuring that your licensing aligns perfectly with your operational requirements.

KEY DELIVERABLES

- A comprehensive assessment report detailing our findings.
- A clear presentation summarising the report and providing actionable recommendations.
- An optimised Microsoft 365 licensing plan tailored to your organisation's specific needs.

KEY BENEFITS

- ① **Cost Reduction:** Identify and eliminate unnecessary licensing costs by uncovering underutilised or redundant licences.
- ② **Optimised Productivity:** Ensure your employees have the right tools for the job, maximising their efficiency and productivity.
- ③ **Improved Compliance:** Gain a clear understanding of your licensing position, reducing the risk of non-compliance.
- ④ **Strategic Alignment:** Align your Microsoft 365 investment with your overall business objectives.
- ⑤ **Data-Driven Decisions:** Make informed decisions about your Microsoft 365 strategy based on detailed analysis and expert recommendations.

PRICING

Our pricing is structured to provide flexibility and value:

- **Free:** Cybit will conduct an assessment to help you understand where cost savings can be made across your Microsoft 365 licensing estate.
- **Included in M365 licence resell:** Self-service access to optimisation tooling include at no additional cost when Cybit resell your Microsoft 365 licenses.
- **Optional Add-ons:** Additional services are available, such as ongoing optimisation support, quarterly reviews, and proactive reporting on licensing updates and potential actions via our Managed Microsoft 365 service offering.

WHY CYBIT?

Choosing the right partner for your Microsoft 365 Licensing Assessment is crucial. Here's why Cybit stands out:

- ✓ **Microsoft Solution Partner Specialisations:** Cybit holds Microsoft Solution Partner specialisations across key areas:
 - Modern Work
 - Infrastructure
 - Data & AI
 - SecurityThis demonstrates our deep expertise and commitment to delivering best-in-class Microsoft solutions.
- ✓ **Proven Experience:** With over 30 years of experience in managing and supporting customers across the UK, COMPANY has a long and successful track record. We understand the unique challenges and opportunities faced by UK businesses.
- ✓ **Deep Understanding of Microsoft Licensing:** Our team possesses in-depth knowledge of Microsoft 365 licensing models, ensuring that we can identify even the most subtle optimisation opportunities.
- ✓ **Customer-Centric Approach:** We work closely with you to understand your specific needs and tailor our assessment to your unique requirements. We are committed to providing exceptional service and building long-term partnerships.
- ✓ **Ongoing Support:** Beyond the initial assessment, we can offer ongoing support and optimisation services, via our Managed Microsoft 365 service, to ensure your Microsoft 365 licensing remains aligned with your evolving business needs with proactive, quarterly reviews and reports.