

Microsoft Azure Services

CYBIT

Maximize Your Azure Investment, Minimise Your Risk

Are you confident you're getting the best value from your Azure spending? Do you worry about unauthorised deployments, security vulnerabilities, or spiralling cloud costs? Our Azure Cloud Service transforms your Azure environment from a potential cost and security concern into a well-governed, cost-optimised platform that drives business value while keeping risks under control.

SERVICE DESCRIPTION

Our Azure Cloud Service goes beyond Microsoft Azure reselling by offering FinOps cost optimisation, security governance, and expert platform support backed by Microsoft Partner solution designations. Cybit provides competitive pricing, intelligent cost management, defined security policies, and Azure support, as part of our standard offering.

KEY DELIVERABLES

- Competitive pricing with full transparency
- Comprehensive FinOps cost optimisation insights
- Proactive cost optimisation recommendations
- Azure Policy configuration for security and governance

KEY FEATURES & BENEFITS

- ① **Intelligent Cost Optimisation:**
Our FinOps service monitors your Azure usage to find waste, suggest rightsizing, and cut costs by 20–30% without sacrificing performance or reliability.
- ② **Proactive Risk Management:**
Enforcing Azure Policy helps prevent crypto-jacking, limits deployments to authorised regions, and controls costs before risks arise, safeguarding your business without hindering innovation.
- ③ **Expert Platform Support:**
Complete Azure onboarding, troubleshooting, and optimisation with direct escalation to Microsoft's top support for complex or critical issues.
- ④ **Real-Time Financial Visibility:**
Gain transparent, detailed insights into your Azure costs with analysis, budget tracking, and forecasting to support data-driven decisions and prevent overspending.
- ⑤ **Simplified Management:**
Centralised Azure support, billing, and optimisation provides clear accountability, expert advice, and quick issue resolution.

PRICING

- **Self Service Included at no additional cost** with your Azure consumption
- **Microsoft public pricing** with no markup or hidden fees
- **Transparent billing** with detailed cost breakdowns and optimisation insights
- **Optional premium support** tiers available for enhanced SLA requirements
- **Service Tiers** – Self Service, Advanced and Premium

WHY CYBIT?

Choosing the right Azure partner is crucial for maximising your cloud investment. Here's why CYBIT stands out:

- ✓ **Trusted Microsoft Partnership:** As an established Microsoft Partner, we provide direct access to Microsoft's premier support and the latest Azure innovations, ensuring you receive expert guidance and rapid resolution of complex issues.
- ✓ **Business-Focused Solutions:** We understand that cloud services must drive business value, not just technical capabilities, so our approach focuses on outcomes that matter to your organisation's success
- ✓ **Comprehensive Governance:** We don't just resell Azure – we help you govern it properly with automated policies that prevent security risks and cost overruns while maintaining business agility.
- ✓ **30+ Years of IT Expertise:** Our extensive experience in IT support and cloud services ensures you receive knowledgeable guidance that aligns with your business objectives and operational requirements.
- ✓ **No Hidden Costs:** Transparent pricing and value-added services included at no additional cost, ensuring you know exactly what you're paying for.
- ✓ **Our commitment:** Reduce your overall Azure costs through optimisation while providing superior support and governance.

